

## A partial list of Pat's clients include:

First Solar Heartland Payment Systems **Mosser Construction Owens Community College ITT** Technical Institute eWomen Network NAWBO Cleveland Arbonne International SRC Software Adaytum Software Independent Bank Panczner and Associates **Davis College Toledo Area Public Schools** Cadillac Chamber of Commerce Arrowhead Massage Therapy Women's Entrepreneurial Network Monroe Community College Curves for Women Washtenaw Community College

# Pat Altvater

Author. Trainer. Marketing Strategist.

### Leveraging Knowledge to Become a Thought Leader!

#### A Few Presentation Topics:

#### Content Marketing: Leverage Your Knowledge to Increase Awareness and Build Trust

- Learn an integrated content marketing strategy that effectively builds awareness
- Discover how to create content that attracts attention, piques interest, and converts
- Leverage content in a way that demonstrates you are an authority

#### Content Video Marketing: Tips to Implement 2017's Biggest Trend

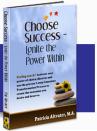
- Learn specific tips for video creation, including how to write your script and call to action
- **Explore** powerful presentation tips as well as how to prepare for your shoot using the 5 step Choose Success process
- > Identify where to distribute your video online to get the best SEO
- **Create** a plan to integrate your videos into your marketing strategy

#### Effective Calls To Action: Make Yours Irresistible

- Learn how to craft your call to action based on your target market and what you sell
- **Discover** 4 factors to keep in mind when crafting calls to actions
- Understand how to structure the CTA so it's easy to take the action you are requesting

All of Pat's presentations can be delivered as a keynote, breakout or half or full-day formats to meet your group or organization's needs.

Pat will customize a presentation, based on her book *Choose Success - Ignite the Power Within*, to meet your group needs and timeframe.



#### **Retreats:**

#### **Transform Yourself Weekend Retreat**

Your group will learn the Be-Do-Have model in this interactive retreat which can be customized to meet the requirements of your team or organization. They will discover unconscious beliefs that keep them from achieving and replace those with patterns of thought and action that guarantee ongoing success.

> 419-344-6613 pat@afpmarketing.com

### **Rave Reviews:**

#### **"Energetic" "Engaging" "Educational"** are the words most commonly used to describe Pat Altvater

"Pat's engaging keynote helped us bring awareness to and then eliminate those beliefs holding us back from achieving our best. I highly recommend Pat Altvater to anyone who wants to provide their group with a session that is a life changing experience!"

> Irina Haydon, Vice President Heartland Payment Systems

"Pat Altvater truly speaks from her heart and gains instant audience credibility with her authenticity, approachable nature and FUN demeanor. She inspires people to think differently and shows them how easy it is to accelerate their business. She has a great deal of knowledge and wisdom to share."

Michelle Blood, Owner Musivation

"Pat, great presentation last night, very spirited and right on! I truly enjoyed listening to you share the wisdom you have gained over your years as an entrepreneur. Thank you again for giving everyone some great food for thought. Oh, by the way, I read your book and LOVED IT!"

**Carol Kirken**, NVP Arbonne International

### **Credentials:**

Author, Choose Success - Ignite the Power Within Founder and CEO BizTV Shows® Video Show Host: Online Video Marketing: Grow Your Business Through the Use of Video Author: The Choose Success Guide To Creating Online Video Scripts that Connect Member, NAWBO Cleveland & Columbus Producer, Transformations Trilogy CD Set

### Meet Pat Altvater:

Author, trainer, consultant, Pat Altvater, has natural credibility which inspires her audiences to take action. Her over 15 years of sales and sales management experience coupled with 15 years of entrepreneurship, gives her the ability to relate to her audiences. Her infectious positive "can-do" attitude has helped hundreds of individuals reach their highest potential.

In her entertaining, high-energy style, she packs her presentations full of how-to's, tools and worksheets, real life story and humor - leaving people saying "YES, I can DO this now."

During every presentation, Pat lives her mission of "helping others showcase their expertise and achieve their desired results." With more than 20 years experience delivering training programs, workshops and retreats, Pat consistently receives rave reviews.

### **Contact Pat Today:**



Patricia Altvater, M.A. Author, Trainer, Consultant **419-344-6613** pat@afpmarketing.com